



Rural Health Network of Monroe County, Florida, Inc.

P.O. Box 500370

Marathon, Florida 33050-0370

*Funded in part by the Florida Department of Health*

May 12, 2010

Lisa Tennyson  
Grants Administrator  
1100 Simonton Street, Room 2-210  
Key West, FL 33040

305-292-4444  
305-292-4515 (fax)  
[tennyson-lisa@monroecounty-fl.gov](mailto:tennyson-lisa@monroecounty-fl.gov)

RE: Monroe County BOCC funding (Line Item County Budget), FY 2011

Dear Lisa Tennyson,

Our organization has been listed as a line item for essential health care services in Monroe County, and seeks ongoing funding in this next fiscal cycle.

**Description of services to be provided:** (1) primary and oral health care services targeting lower income households, the working poor and the homeless; and (2) operation costs (including professional, general, and auto liability insurance costs).

**Amount requested:** \$ 342,000.

Rural Health Network realizes that the amount in FY 2008 was \$ 342,000 and in FY 2009 & FY 2010 it was reduced to \$ 273,600 and again it will most likely be reduced to a level around \$ 273,600.

**Funding request- Rationale:** This request represents stabilized funding, and is accounted for by the following: (1) increases in employee and fringe cost (i.e., competitive salary costs of health care professionals and cost of living considerations); (2) anticipated increases in commercial, liability and health insurance costs; (3) increases in commercial rental costs; and most importantly, (4) expansion of services by Rural Health Network through-out Monroe

Administration:	27225-27229 Overseas Hwy., Summerland, FL 33042;	305-517-6613 & fax 305-517-6617
Medical/Dental Care:	2901, Ste. 2 Overseas Hwy., Marathon, FL 33050;	305-289-8915 & fax 305-289-8920
Dental Clinic:	1010 Kennedy Drive, Suite 307, Key West, FL 33040;	305-292-6422 & fax 305-292-6477

[www.rhnmc.org](http://www.rhnmc.org)

A 501c(3) not-for-profit corporation

FEIN 65-0474953



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County, with a new clinic being established in the Upper Keys. RHNMC will have true county wide services in the Upper, Middle and Lower Keys/Key West.

**Explanation of types of expenses:** (1) Health care (Primary & Oral) and contract health care staff salary expenses; (2) fringe; (3) liability insurance to include professional liability insurance, auto liability insurance and general / commercial liability insurance; (4) other operation costs (rents, phones, postage, advertising, maintenance costs, etc.); (5) service expansion cost, including additional staff, rent(s), and related operational costs.

**Description of Accomplishments:** RHNMC has served nearly 22,000 patients since it began direct patient services, with around 15,000 still actively visiting our clinics. During the past year RHNMC has had 5,123 primary care patients and 10,529 oral health care patients visiting our clinics, many receiving multiple services with multiple visits. In addition, RHNMC has been awarded a Federal Grant to place (free) dental sealants on our school children's teeth and two grants from the Health Foundation of South Florida, one for cancer screenings (cervical/colorectal/breast) that we share with WomanKind, Inc. and a grant to fund equipment for our third dental clinic to be established in the Upper Keys. We currently have three locations; Key West, Summerland (Ramrod Key) and Marathon. By the end of the summer we will have a four location in the Upper Keys (for better access to our services for those residents).

Thank you for your consideration and assistance. Please do not hesitate to call should you require additional information or clarification (office) 305-517-6616 or (cell) 305-393-9969.

Sincerely,

Daniel E. Smith, PhD, MBA  
President & CEO

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